



Mr. Jeremy R. Haft, CEO, SafeSource Trading; Cofounder and Partner, Caracal Strategies

Since 1998, Mr. Haft has been building companies on the front lines of China, leading sourcing, contract manufacturing, and import/export programs between American and Chinese enterprises in a variety of manufacturing industries and agriculture. His first company was founded with a leading Tiananmen Square dissident. Mr. Haft currently serves as CEO of SafeSource Trading, an export firm that brokers sales of American agricultural products to China. Originally a public-private partnership with Cornell University Cooperative Extension, SafeSource was founded by a grant from New York State in 2013. Mr. Haft is also co-founder and principal at Caracal Strategies, a global market access and public affairs firm based in Washington, D.C., Brussels, and Beijing. He lectures as an adjunct professor at Georgetown University's Walsh School of Foreign Service and McDonough School of Business, where he teaches classes on China entrepreneurship and trade.

Mr. Haft is the author of *All the Tea in China: How to Buy, Sell, and Make Money on the Mainland* (Penguin, 2007), which details best practices for importing, exporting, and doing business in China.

His second book, *Unmade in China* (Polity, 2015), examines America's enduring competitive advantages over China in the coming century. Using firm-level data and recent case studies, *Unmade in China* tells the story of systemic risk in Chinese manufacturing and why this gives rise to demand for American goods and services, supporting millions of U.S. jobs.